



DAN WHALEN JOINS KIAWAH ISLAND REAL ESTATE AS PRESIDENT

Accomplished Realtor to Head Leading Kiawah Island Brokerage

KIAWAH ISLAND, S.C., January 2020 – Kiawah Island Real Estate (KIRE) is thrilled to announce that Dan Whalen became its new President on January 6, 2020. With a deep and varied background in luxury, residential, and commercial real estate, Whalen has held senior leadership roles almost his entire real estate career. An avid outdoorsman and golfer, Whalen first visited Kiawah Island for the 1991 Ryder Cup and it has been a lifelong goal of his to return to the Island professionally.

“After an extensive national search, we knew almost immediately that Dan was the person for this role. Dan will be responsible for overseeing the day-to-day operations of Kiawah Island Real Estate as well as advising on future development and products to bring to Kiawah. He is the first to tell you that the leadership piece is very important to him, especially when it comes to helping others, including both our agents and homeowners, succeed. He’s a big picture, strategic thinker and we couldn’t be more thrilled to have him join the team and expect him to have a large presence in the community,” says Chris Randolph, Partner at South Street Partners.

After earning a degree in Business Administration from the University of North Carolina at Chapel Hill, Whalen entered the real estate industry in 1997 as Vice President of Sales and Marketing for Governors Club Development Corporation in Chapel Hill, NC. In 2000, he joined Bluegreen Corporation (NYSE:BXG) where he was responsible for all aspects of the Sales and Marketing Departments for The Preserve at Jordan Lake. He and his team set a record for most sales in one weekend and most sales in a development’s first full year for this 30-year-old company. Whalen was Sales Manager of the Year for Bluegreen in 2000, 2001, and 2002. His high energy and extraordinary organizational and multi-tasking skills led to his continued success as a residential developer in Savannah, GA, and Beaufort, SC, before his eventual move to Asheville. Whalen was the Director of Sales at The Cliffs at Walnut Cove and The Cliffs at High Carolina in Asheville, NC from 2008 – 2011. Before joining KIRE, Whalen served as Vice President of NAI Beverly-Hanks, western North Carolina’s largest commercial real estate firm, as well as VP of Beverly-Hanks’ Community Marketing Group.

“Being named President of Kiawah Island Real Estate helps me realize a lifelong dream of leading one of the finest planned communities in the world. The opportunity was one I could not pass up and I look forward to getting settled on Island and working with our great team of agents,” says Whalen.

About Kiawah Island Real Estate (KIRE)

Kiawah Island Real Estate is the sole real estate brokerage exclusively focused on properties at Kiawah Island, a 10,000-acre barrier island located 21 miles south of Charleston, South Carolina. The team of over 50 full-time sales executives and marketing professionals represent exceptional single-family residences, villas, cottages and homesites, many with views of the Atlantic Ocean, the Kiawah River and the surrounding marshlands. Their decades serving buyers and sellers of Kiawah's properties have made them the undisputed authority on the Kiawah Island real estate market. KIRE has sold every single of the 4,400 properties on Kiawah Island, at least once, and many, multiple times. Kiawah Island's unique setting offers property owners exclusivity, tranquility and a place to create family memories that will last a lifetime. As a premier luxury resort community for high net worth individuals, Kiawah is a coveted primary, second, third or fourth home destination. To learn more about the island, please visit: <https://www.kiawahisland.com>

About South Street Partners

South Street Partners, the master developer of Kiawah Island, is a private equity real estate investment firm headquartered in Charlotte, NC, and Charleston, SC, specializing in the development and management of luxury residential private club communities. Founded in 2009, South Street has deployed \$320 million of equity across residential and commercial properties and has over \$1 billion of assets under management. South Street acts as a principal investment platform as well as an operating partner and co-investor for institutional partners interested in special situations, and opportunistic and value add real estate investments in the southeastern United States as well as select continental US and international markets. To learn more, please visit: <https://www.southstreetpartners.com>

Media Inquiries:

Alex Malloy, Alex@AlexandraMalloy.com

Morgan Stewart, Morgan@AlexandraMalloy.com

###